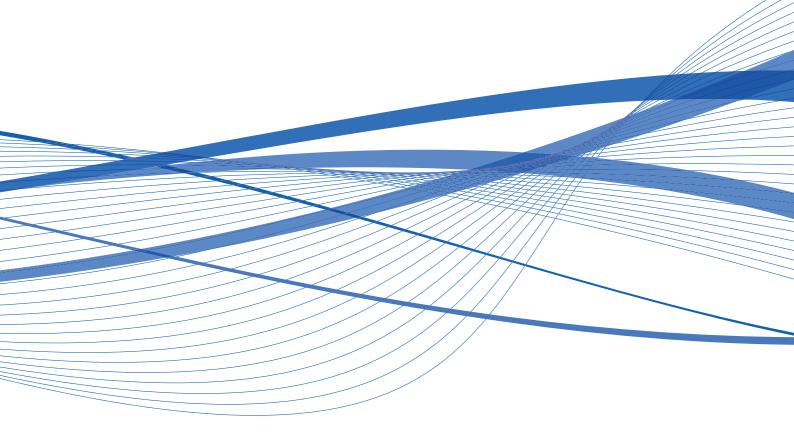
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CORPORATE GUIDE



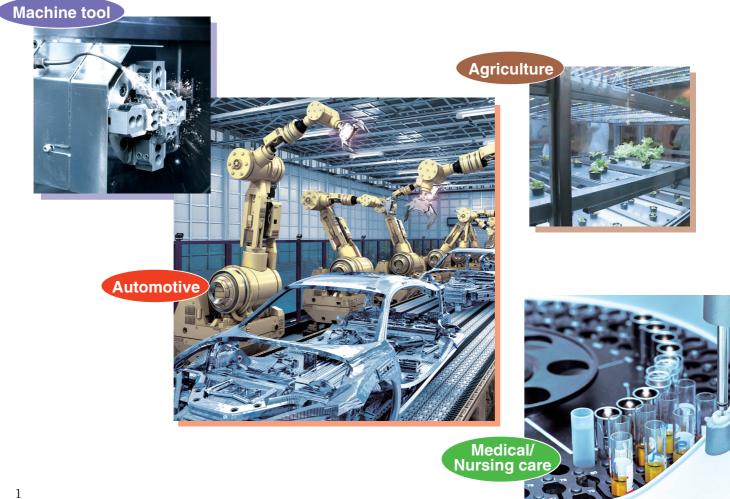
SMC: Trusted General Manufacturer of Automatic **Control Equipment**

SMC manufactures pneumatic equipment and machine elements that play an essential role in the automation of various industries, from robots and other devices required in the automation of factory production line manufacturing and assembly processes to automatic inspection equipment used for medical and semiconductor manufacturing equipment.

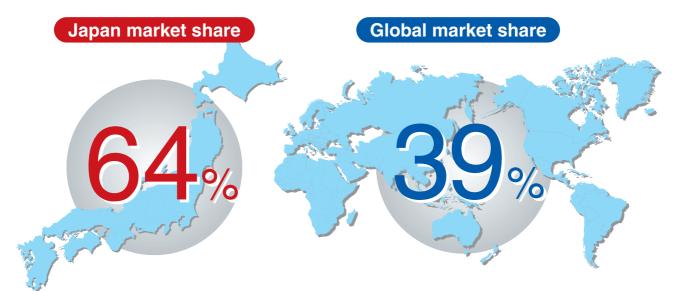
With globalization has come a growing demand for IT, robot, and AI solutions. It is now more important than ever to not only simply understand our customers' needs but to anticipate their future needs in order to provide true customer satisfaction.

SMC places a heavy importance on listening to each and every customer carefully in order to appropriately respond to their needs in a timely manner.

SMC's tightly-knit global network enables the provision of close communication, sophisticated technical services, and a stable supply of products—all in the name of customer satisfaction.

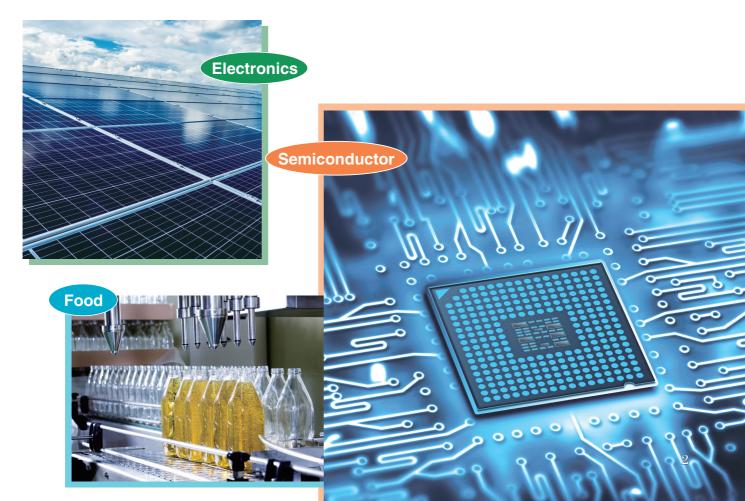


SMC possesses the largest market share in both domestic and international markets.



The stage is set for the endless possibilities that pneumatic control technologies have to offer.

The development of sophisticated automation in the industrial world has sparked a rapid growth in the use of pneumatic components in other industries. Pneumatic components are no longer only a mainstay of core industries such as the energy, automotive, electronics, and machinery industry; they are now being used in a growing number of other industrial fields as well. As the demand for high-tech applications continues to grow at lightning speed, pneumatics will continue to play an important role in supporting the information technology industry, and industrial robot industry—which includes medical and nursing care support robots—and other technological advances such as the shift to smart factories. We are happy to say that the future of pneumatics appears to be a bright one.



12,000 basic models and 700,000 va A wide range of product variations

A complete lineup of pneumatic control systems

As a general supplier of pneumatic components, SMC is able to provide a complete system of product suitable to a variety of applications. Our broad range of product variations available for each system component is what allows SMC to offer a pneumatic system that is capable of specifically meeting the diverse needs of our customers.



Air Line Equipment

Components which remove moisture and solid foreign matter from compressed air, provide pressure control, or supply lubrication as well as components for speed control and piping



Modular F.R.L Units



Tubing

Detection Switches

Switches that monitor various fluids, such as air or water, to control pressure and/or flow rates



Directional Control Valves

Components which control air cylinders and other actuators by switching the flow direction of compressed air

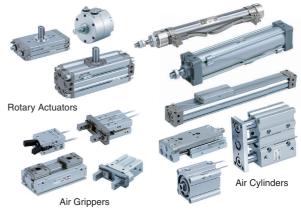


Wireless System

Solenoid Valves

Actuators

Components which use the compressed air switched by directional control valves to create force for linear action, rotary action, or gripping



Static Neutralization Equipment

Static neutralization equipment that prevents product damage and the adhesion of foreign matter due to static electricity



riations: to accommodate various applications

SMC Products in Peripheral Markets

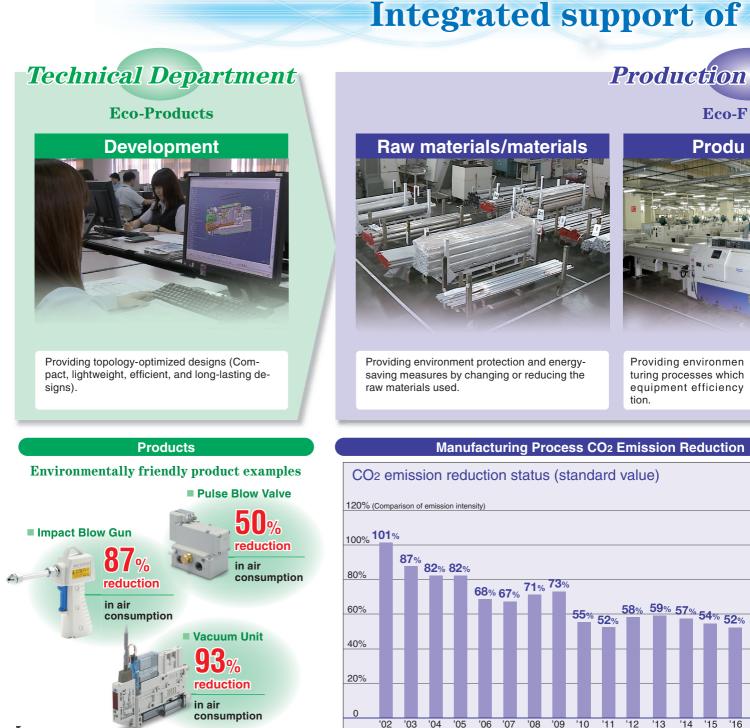
SMC products are no longer only for use in conventional pneumatic control systems. We are continually expanding our product lineup to cover peripheral markets as well. SMC products have always been developed to satisfy unique requirements, and our commitment to customer satisfaction is the driving force behind our pursuit of developing products for new markets.

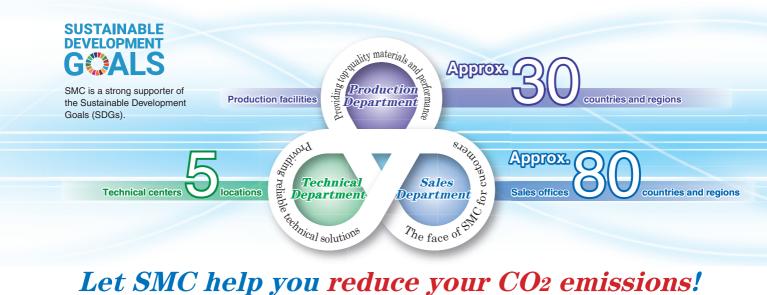


Environmentally friendly production process and product performance improvements

Over the years, SMC has continued to take on its social responsibility to seriously promote and support sustainability in order to minimize negative impacts to the environment. SMC is always looking to develop newer and greener solutions with CO₂ reduction as a top priority as a leader in the field of pneumatics.

One of the key components of our comprehensive approach is the designing of compact and lightweight products. Smaller, lighter products require less raw materials to make and less time to process. In addition, the products themselves use less energy. All of these efforts contribute to reduced CO₂ emissions. SMC's fully integrated technical, production, and sales departments are able to respond to the needs of our customers from around the world with a shared goal of finding new methods to effectively protect the environment.





Let SMC help you reduce your CO2 emissions!

CO2 emission reduction



PP : Polypropylene, PE : Polyethylene, PVC : Polyvinyl chloride, PUR : Polyurethane 6

PP



1,700 experienced engine to meet the specific need

Pneumatic control is entering a new era of high technology. This is demonstrated by its merging with the rapidly growing field of information technology, its expanding into the life science field, and its increasing role in environmental responsiveness and energy saving. SMC is responding to pneumatics' growing role by making improvements in performance, quality, and durability as well as by incorporating themes of high-performance, multi-functionality, miniaturization, and new materials. It is by pursuing research and development in multiple fields that we are able to produce a constant flow of new products.

In addition, by considering international standards from the inception stage, we are able to create products that can be applied worldwide.

Our highly qualified engineering staff, comprised of 1,700 specialists from a great number of fields, is ready to provide our customers with prompt and detailed solutions to their specific problems.



Our numerous facilities allow us to respond appropriately to market needs in a timely manner.

By researching electronic control technologies and developing products for fields such as the semiconductor industry, SMC's research and development division is always ready to adapt products to the changing times. Thanks to our product development facilities, we are also able to provide our customers with an extensive variety of experimental equipment for cooperative research.











ers providing quick solutions s of each customer















SMC's global engineering Featuring technical cente China, and Japan

Following the basic concept of developing products from the customer's standpoint, SMC dedicates a great deal of staff and financial resources to research and development. This is undertaken to promote research on basic technology with future potential and to produce products that meet the needs of the marketplace in a timely manner. To provide speedy solutions to all our customers' problems, technical centers have been established in the U.S., Europe, and China, creating a powerful global engineering network with Japan as its nucleus. By constantly exchanging information and maintaining a strong focus on BCP support, our technical centers are able to continue research and development even in the event of an emergency, thus allowing SMC to continue offering ETC customers worldwide the same high standard of technical service quality they are accustomed to. 90 employees



The SMC UK Central Office in Milton Keynes provides support to the European market. Through SMC's far-reaching testing and development program, the provision of high-quality solutions—from concept to production—is possible. In addition, SMC offers products in compliance with European standards and directives as well as support and training in order to realize full product compliance. **GTC** German Technical Centre

employees



While keeping up with technological trends in Germany, the center of the European industry, SMC is able to support each customer's unique designing and manufacturing needs via direct communication. This includes individualized support such as the development of madeto-order and unitized products, the proposal of solutions, and project management.

network: rs in the U.S., Europe,





CTC

130 employees



With 130 employees, the CTC provides a structure for product development and technical support that can respond quickly to the diverse needs of our customers in the various industries and regions of China.

UTC U.S. Technical Center

UTC

150 employee



Through fundamental product data management, the UTC is able to offer support to each industry including those dealing with semiconductor manufacturing equipment, food and packaging machines, medical equipment, large vehicle and automobile manufacturing, as well as machinery manufacturing. The range of activities includes everything from basic product support for our standard products to the designing of made-to-order products and testing.



SMC's unique production Bringing you high-quality with short lead times

SMC products reflect the market trend of greater diversification with 12,000 basic models and over 700,000 available variations. This is made possible by an integrated production system that includes casting, machining, surface treatment, coating, assembly, and inspection, all of which are performed in SMC's factories in order to quickly supply high-quality products to our customers. Furthermore, we use a unique production control system in which instructions for all production operations are performed automatically based on the information from the order received. As a result, SMC can provide products with short lead times.

SMC's Integrated Production System



system: products

Domestic Production Facilities (Japan)





Yamatsuri Factory (Fukushima Pref.)

•• Kamaishi Factory (Iwate Pref.)



••••• Shimotsuma Factory (Ibaraki Pref.)



Tsukuba Factory (Ibaraki Pref.)



Soka Factory (Saitama Pref.)

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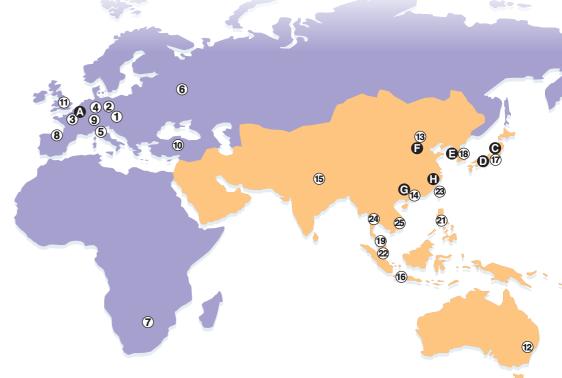




A global production and dist with a stable and continuous

SMC provides products to world markets from six domestic production facilities, including our Soka (Saitama Pref.) and Tsukuba (Ibaraki Pref.) factories, as well as from overseas production facilities in China, Singapore, India, Vietnam, and the Czech Republic.

Additionally, in order to respond quickly and flexibly to the demands of local markets outside of Japan, overseas production facilities and distribution centers have been established in SMC subsidiaries around the world.



Production Facilities * The names of countries and regions listed in each area are alphabetically indexed.

Europe and Africa

Austria
 Czech Republic
 France
 Germany

2 Czech Republic

(5) Italy
(c) (6) Russia
(7) South Africa
(8) Spain

Switzerland
Turkey
United Kingdom

2 Australia
3 China
Hong Kong
5 India
6 Indonesia

6

Asia and Oceania [®]Japan [®]Korea [®]Malaysia [®]New Zealand

❷ Singapore ❷ Taiwan ❷ Thailand ❷ Vietnam

13 China



1 United Kingdom



6) Russia

4 Germany

Indonesia

Philippines

15 India











ribution network providing the world supply of high-quality products

With a solid BCP in place, which allows for business continuity and quick recovery, a stable supply of products can be ensured even after the occurrence of an emergency.





29 Mexico 30 United States of America





30 United States of America



Distribution Centers



B U.S. Central Warehouse





Automated warehouse introduction

CEast Japan Logistics Center







G China: Logistics Center in Beijin







One-to-one communication network and an experience organization

In order to satisfy each individual customer, SMC believes it is essential to promote sales activities that emphasize personal contact. The function of our sales staff is not simply to take the customers' orders but to accurately gauge the customers' needs and desires. They play an important role in the development of new products and services by providing vital feedback to the technical and production departments. For this reason, we invest a great deal in our support network and sales organization with the aim of developing closer relationships with our customers and becoming more familiar with their needs. SMC's sales force of 1,100 in Japan and 7,200 internationally is continually striving to cultivate closer communication with our customers.

Western

12

10 Kyoto Region Kyoto, Fukuchiyama, Shiga, Nara

13 Hiroshima Region Hiroshima, Fukuyama, Yamaguchi

14 Kyushu Region

Fukuoka, Kita-kyushu, Oita,

Kumamoto, Minami-kyushu

11 Osaka Region

Osaka, Minami-osaka, Kadoma, Kobe, Himeji

12 Okayama Region

Okayama, Sanin, Takamatsu, Matsuyama



14

Central

6 Shizuoka Region

Hamamatsu, Shizuoka, Numazu

7 Toyota Region

Toyota, Handa, Toyohashi

8 Nagoya Region Nagoya, Yokkaichi, Komaki

9 Kanazawa Region

Kanazawa, Toyama, Fukui

Eastern

1 Tohoku Region

Sendai, Sapporo, Kitakami, Yamagata, Koriyama

2 North Kanto Region

Omiya, Soka, Kawagoe, Ibaraki, Utsunomiya, Ota, Nagaoka

3 Koshin Region Kofu, Nagano, Suwa

4 Tokyo Region Tokyo, Minami-tokyo,

Nishi-tokyo, Chiba

5 Atsugi Region Atsugi, Yokohama

facilitated by a highly extensive d sales support A wide range of information

in a variety of different settings

SMC has set up showrooms and other facilities in many different locations to promote the exchange of information with customers. Information is offered and suggestions are made through various presentations, training seminars, exhibitions, and other means. In order to maintain strong, close relationships with people and geographic regions, we aim to engage in high-quality sales activities that achieve more than just selling products.

Exhibitions



International Fluid Power Exhibition SMC participates in a large number of exhibitions around the world.



Mechanical Components & Materials Technology Expo SMC participates in exhibitions in Tokyo, Nagoya, and Osaka.



TAMAGO Exhibition Introduces next generation products, including made-to-order products, developed in response to customer requests



User exhibitions The exhibition of SMC product panels on a customer's premises

Showrooms

SMC has set up showrooms in many different locations to promote the exchange of information with customers.



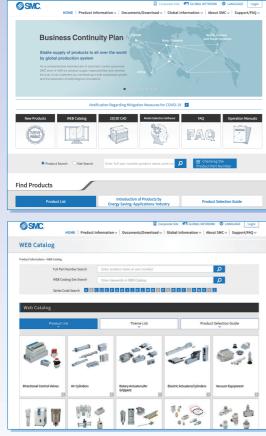


Kyoto Sales Office



Head Office

Sales Promotion Tools



Online Best Pneumatics Catalog

SMC website: https://www.smcworld.com

For the latest information, including new product information

2D/3D CAD: reduced deign labor/various formats available

Model selection software: automatic selection of the smallest, most suitable product line to match your energy-saving needs



Mini panels To introduce new products by demonstrating the actual devices



Catalogs by industry or theme Catalogs suggesting the most suitable products for each industry and different business conditions



Factory tours To encourage closer communication and to aid in the provision of advanced technical services



Seminars Conducted country-wide, mainly at the Alpha showrooms in the eastern, central, and western regions



By providing the latest pn SMC continues to create s

Partnership Program



An SMC Corporate Account Manager is assigned as your one-point person of contact. They work closely with your Corporate HQ Sponsors, Engineers and all production facilities - to deliver, create, manage and execute all collaborative program objectives.



SMC has over 6,000 local sales engineers in about 80 countries and regions to support all of your local production facilities.



To fully support your Engineers -SMC has 1,700 dedicated R&D Engineers that can develop new products or solutions. SMC can quickly customize or modify existing components to meet design standards or unique applications.





SMC has developed a Streamlined Energy Savings Assessment program for our Corporate Accounts. Our goal is to find innovative solutions to reduce waste of compressed air in the factory environment.



SMC will perform plant level machine analysis to improve machine performance, identify waste, reduce scrap rate and improve line efficiency.



SMC will perform plant level storeroom assessments to reduce vendor base, eliminate duplication, standardize components, identify critical spares and offer cost savings solutions.

eumatic technology, olutions for your automation needs.



SMC will work with your engineering staff and local facilities for design assistance related to plant safety upgrades to meet Machinery Directives, ISO 13849-1 or IEC61508/ 62061.



SMC will support your OEM Machine suppliers with the integration of SMC specified components. SMC will provide pricing support, innovative design assistance and SMC project management to ensure on-time delivery and commissioning of new machines or lines.



SMC will work with local factories receiving new OEM machines - to ensure all critical spare parts are available and onsite prior to production.





HIGH USAGE SPARE PARTS ANALYSIS

SMC will work with all local plants to identify high usage pneumatic components. SMC will conduct failure mode analysis and offer robust alternatives to ensure better performance and uptime on machines where components are used.



SMC will document all Corporate Account application successes with Improvement Activity Reports (IAR's). These IAR's are a one-page overview of the application highlighting operational improvements, energy savings, cost savings details or plant process improvements. These IAR's are designed to be shared with other facilities to duplicate activity.

ONSITE & ONLINE TRAINING CLASSES

SMC offers customized onsite and online training classes - on a variety of subjects related to pneumatic components, electric actuators, energy savings, optimal machine design and TPM methodologies.



With the largest global m presence in approx. 80 co

Starting with Australia in 1967, SMC has continued to move quickly into the international marketplace, steadily establishing local subsidiaries and distributors in approximately 500 locations in about 80 countries and regions around the world.

With the expansion of our international network, we have earned a solid reputation as a reliable international brand. Thanks to this network, we have been able to grow steadily and now hold the largest global market share (39%).

We will continue to view the world as a single market and further develop our sales organization in order to provide complete customer satisfaction.



Service Network in The Americas

The Americas Zone supports the needs of the regions' customers with more than 80 sales branches, 5 local production With this network, SMC is able to provide customer support for specials and application assistance as well as locally assistance through the use of training kits and other materials.

SMC cooperates closely with a number of other Japanese companies operating in America to responsibly provide as



arket share, SMC has a untries and regions worldwide

4

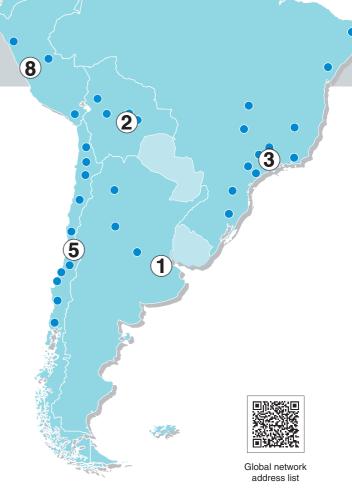
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facilities, and over 2,000 employees. produced products. We also offer pneumatics education

many services as possible.



Subsidiary HQ
 Sales Branch
 Distributor

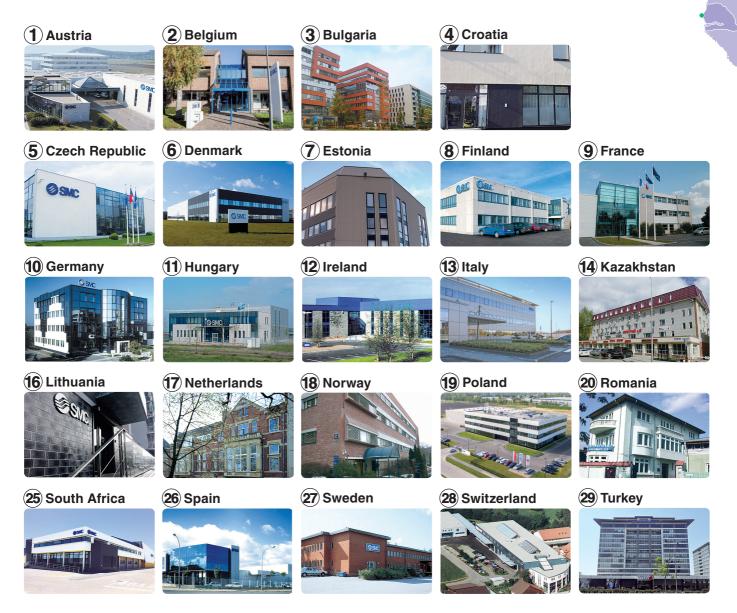


The names of countries are alphabetically indexed.



Service Network in Europe and Africa

SMC products and services are available in 46 countries throughout Europe and Africa. This extensive sales network allows us to provide top-notch customer service while our production facility in the Czech Republic, our European Central Warehouse (ECW), and local subsidiaries that manufacture simple special-order products allow us to meet the demands of all of our customers in Europe. We also have a combined total of 180 engineers from various countries, including Japan, stationed at our European Technical Centre (ETC) in the UK and our German Technical Centre (GTC) in Germany working diligently on customers' projects. Communication within the centers is conducted smoothly in not only English but also other languages, thereby building solid business partnerships across Europe and Africa.







Service Network in Asia and Oceania

SMC's Asia and Oceania service network includes local subsidiaries, 14 production facilities, more than 220 sales offices, and approximately 8,000 staff members, covering 26 countries and regions such as Korea, India, the ASEAN countries, Australia, New Zealand, and the Chinese-speaking sphere that includes China, Hong Kong, and Taiwan. SMC is dedicated to providing a reliable support system for all users operating across Asia and Oceania.









7 Malaysia







8 New Zealand





9 Singapore





(**5**)Indonesia



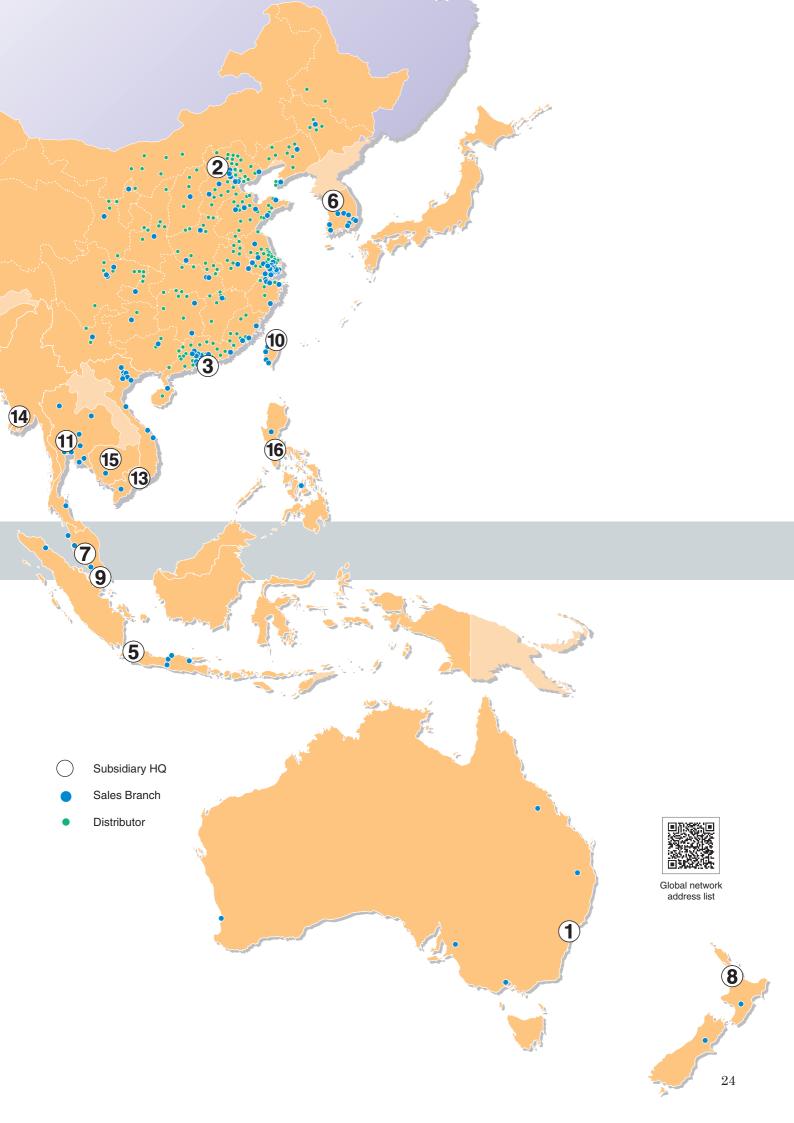




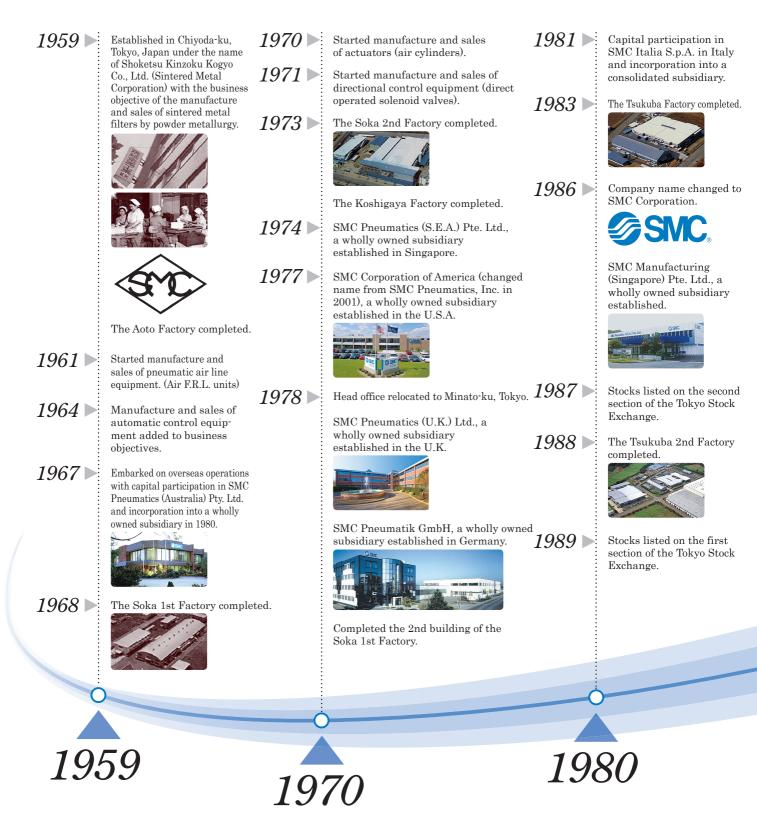


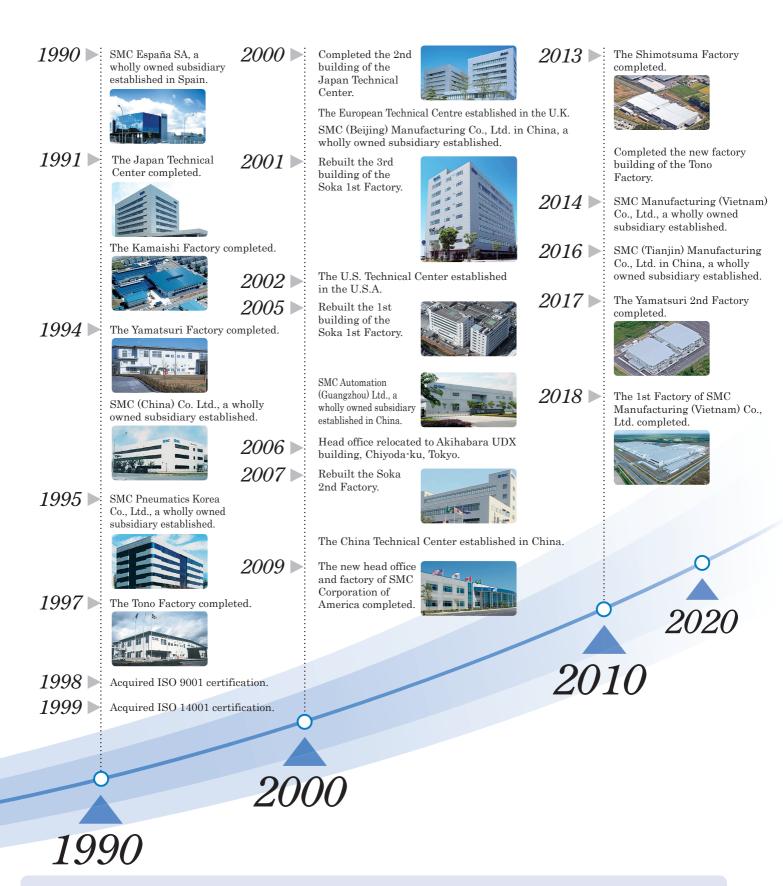
14 Myanmar

(15) Cambodia (Under the jurisdiction of Singapore)
 (16) Philippines (Under the jurisdiction of Singapore)



Corporate History





The Origin of the Company Name

SMC started its business by manufacturing the elements for industrial filters from sintered metal filtrate materials, by employment of the powder-metallurgy method, and had formally been called the Shoketsu Kinzoku Kogyo Co. Ltd. However, due to the decrease in the sales ratio of sintered metal filtrate materials, and also for the purpose of making a fresh new change to the corporate image by launching onto the Stock Exchange list, on the first of April 1986 we therefore decided to employ the name "SMC," which was already being used as the international brand name, as the unified company name for both domestic Japan and international use.

We attentively listen to the information and requests received from our customers. —— We use the information to tailor our products to better meet the needs of our customers. We continue the cycle of listening to our customers and further refining our products. —



Sintered Metal Company \rightarrow SMC

The three lines symbolize our attitude towards mutual communication.

SMC's Quality and Environment Initiatives

Reliable product quality Conservation of the global environment

ISO 9001	ISO 14001	
Quality Management System	Environmental Management System	
Certificate of Registration	ISO 14001 Management System Certificate	ISO 14001 Appendix
SMC CORPORATION This is to certify that the above organization Quality Management System conforms to Requirements of the following standard within the score descaled in antiched Appendix, and is registered by the MAQA REGISTRATION CONTRE as the result are assessment: Applicable Standard : JISQ0001:2015(ISO0001:2015). Registration Date: 11 Bohzany 12025 Registration Expire Johan : 11 March 2025 Registration Revised Date : 11 January 2025	Outforter Hunder: JQA-EM0667 Without Hunder: JQA-EM0667 Without Hunder: JQA-EM067 Without Hunder: Mittagenetic Hunder Hun	<text><text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text></text>
JAPAN MANAGEMENT ASSOCIATION OA REGISTRATION CENTER Benior Executive Management Matamin Nakannan 3-1-22 Shiba Koren Minato-ku Tokyo 105-8522, Japan Tak is walit is to cond an conjunctive with attached Approxim.	An and a second	By Construction of the second seco
Appendix to Certificate of Registration	ISO 14001 Appendix	ISO 14001 Appendix
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Technical Center and Factories with Certified Management Systems

ISO9001

IATF16949



Soka Factory, Tsukuba Factory, Shimotsuma Factory, Yamatsuri Factory, Kamaishi Factory, Tono Factory, Japan Technical Center

eas Juction y) China Factory, Beijing Factory, Tianjin Factory, Singapore Factory, Vietnam Factory, India Factory, Czech Factory Japan Japan Technical Center

Overseas (Mass production factory) Singapore Factory

ISO14001

0 (M

Japan	Soka Factory, Tsukuba Factory, Shimotsuma Factory, Yamatsuri Factory, Kamaishi Factory, Tono Factory, Japan Technical Center
Overseas	China Factory, Beijing Factory,
lass production	Singapore Factory,
factory)	India Factory, Czech Factory

CSR activities to achieve corporate social responsibility

SMC is aware that a corporation is nothing without the trust of its customers, clients, shareholders, investors, employees, and community, which is why SMC makes achieving social responsibility (CSR) a top priority. In order to maintain that trust, the SMC Group Code of Conduct was implemented as a guideline for all executives and employees to follow.

The production department's main energy-saving measures

SMC's factory environment and energy-saving initiatives date back to 1998, starting with the implementation of systematic activities in response to the introduction of the ISO 14001 environmental management standards.

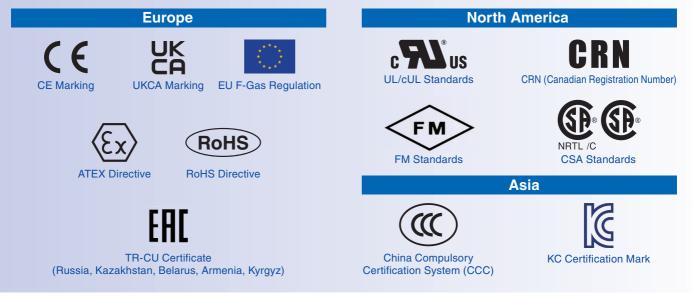
These initiatives include product assessment, energy and resource conservation, chemical use reduction, and the implementation of the 5S methodology, and are developed at a corporate level.



SMC is a strong supporter of the Sustainable Development Goals (SDGs).



International Standard Certification



SMC's SDG Initiatives

SDGs

"SDGs (Sustainable Development Goals)" are set as international development goals to be achieved by 2030, which were adopted at the "United Nations Sustainable Development Summit." SDGs consist of 17 goals including the environment, human rights and development of industry and 169 targets to achieve those goals.



SMC is a strong supporter of the Sustainable Development Goals (SDGs).

SMC's Initiatives



Corporate Summary

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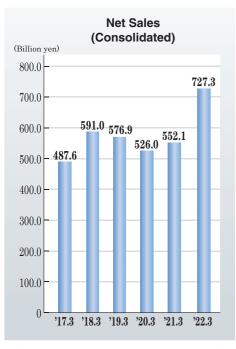


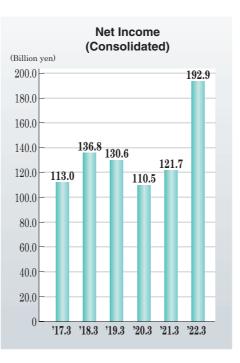
Company name	SMC Corporation
Head office	Akihabara UDX15F, 4-14-1 Sotokanda,
	Chiyoda-ku, Tokyo 101-0021, Japan
	Phone: +81(0)3-5207-8271
	Fax: +81(0)3-5298-5361
	https://www.smcworld.com
Established	April 27, 1959
President	Yoshiki Takada
Purpose of	1. Manufacture, processing and sales of
business	automatic control equipment.2. Manufacture and sales of sintered filters and various types of filtration equipment.
Outstanding shares	67,369,359
Stock exchange listing	Tokyo Stock Exchange Prime Market
Capital stock	61 billion yen
Net sales	727.3 billion yen (Consolidated) $*$
Net income	192.9 billion yen (Consolidated)*
Number of employees	21,620 (Consolidated)*
Equity ratio	87.9%*
Rating	AA [R&I (Rating and Investment Information, Inc.)]*

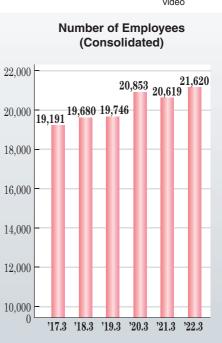
* As of the end of March 2022



Company information video







SMC Corporation

Head Office/Akihabara UDX 15F, 4-14-1, Sotokanda, Chiyoda-ku, Tokyo 101-0021, JAPAN Phone: +81(0)3-5207-8271 Fax: +81(0)3-5298-5361 https://www.smcworld.com

